

Central Office of Albuquerque, Inc.

P&L - FY2024 Budget vs Actuals

January - May, 2024

	JAN 2024				FEB 2024				MAR 2024				APR 2024				MAY 2024				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue																								
43400 Contributions																								
43410 Group Contributions	5,190.24	5,600.00	-409.76	92.68 %	4,330.45	2,600.00	1,730.45	166.56 %	2,157.92	3,600.00	-1,442.08	59.94 %	3,243.15	4,100.00	-856.85	79.10 %	1,725.13	1,900.00	-174.87	90.80 %	\$16,646.89	\$17,800.00	\$-1,153.11	93.52 %
43440 Contributions from Individuals		665.00	-665.00			800.00	-800.00			2,375.00	-2,375.00		50.00	1,875.00	-1,825.00	2.67 %	65.00	1,200.00	-1,135.00	5.42 %	\$115.00	\$6,915.00	\$-6,800.00	1.66 %
43441 Faithful Fivers contributions	48.06		48.06		194.41		194.41		14.41		14.41		9.41		9.41		24.41		24.41	\$290.70	\$0.00	\$290.70	0.00%	
43442 Buck-a-Year	166.00		166.00		65.36		65.36		69.00		69.00		12.25		12.25		132.25		132.25	\$444.86	\$0.00	\$444.86	0.00%	
43443 Terrific Tennes	304.62		304.62		822.63		822.63		265.76		265.76		334.55		334.55		169.08		169.08	\$1,896.64	\$0.00	\$1,896.64	0.00%	
43445 Kitty income	59.70		59.70		41.05		41.05		50.25		50.25		65.25		65.25		75.06		75.06	\$291.31	\$0.00	\$291.31	0.00%	
43446 Individual contributions, other	151.82		151.82		194.31		194.31		1,055.50		1,055.50		1,535.62		1,535.62		14.50		14.50	\$2,951.75	\$0.00	\$2,951.75	0.00%	
43454 Legacy Book Box																	30.00		30.00	\$30.00	\$0.00	\$30.00	0.00%	
<b>Total 43440 Contributions from Individuals</b>	<b>730.20</b>	<b>665.00</b>	<b>65.20</b>	<b>109.80 %</b>	<b>1,317.76</b>	<b>800.00</b>	<b>517.76</b>	<b>164.72 %</b>	<b>1,454.92</b>	<b>2,375.00</b>	<b>-920.08</b>	<b>61.26 %</b>	<b>2,007.08</b>	<b>1,875.00</b>	<b>132.08</b>	<b>107.04 %</b>	<b>510.30</b>	<b>1,200.00</b>	<b>-689.70</b>	<b>42.53 %</b>	<b>\$6,020.26</b>	<b>\$6,915.00</b>	<b>\$-894.74</b>	<b>87.06 %</b>
43450 Special Events income	153.00	0.00	153.00			0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	\$153.00	\$0.00	\$153.00	0.00%	
43451 District Contributions		1,100.00	-1,100.00			0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	\$0.00	\$1,100.00	\$-1,100.00	0.00%	
43453 Central Office Picnic		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	\$0.00	\$0.00	\$0.00	0.00%	
<b>Total 43400 Contributions</b>	<b>6,073.44</b>	<b>7,365.00</b>	<b>-1,291.56</b>	<b>82.46 %</b>	<b>5,648.21</b>	<b>3,400.00</b>	<b>2,248.21</b>	<b>166.12 %</b>	<b>3,612.84</b>	<b>5,975.00</b>	<b>-2,362.16</b>	<b>60.47 %</b>	<b>5,250.23</b>	<b>5,975.00</b>	<b>-724.77</b>	<b>87.87 %</b>	<b>2,235.43</b>	<b>3,100.00</b>	<b>-864.57</b>	<b>72.11 %</b>	<b>\$22,820.15</b>	<b>\$25,815.00</b>	<b>\$-2,994.85</b>	<b>88.40 %</b>
43452 Other Income																								
43470 1919 Alvarado Meeting Space	19.29	175.00	-155.71	11.02 %	197.71	175.00	22.71	112.98 %	202.00	175.00	27.00	115.43 %	345.00	175.00	170.00	197.14 %	210.00	175.00	35.00	120.00 %	\$974.00	\$875.00	\$99.00	111.31 %
45030 Interest - Nusunda Savings Acct	24.16	5.00	19.16	483.20 %	5.20	5.00	0.20	104.00 %	6.01	5.00	1.01	120.20 %	5.82	5.00	0.82	116.40 %		5.00	-5.00		\$41.19	\$25.00	\$16.19	164.76 %
46470 Miscellaneous Revenue	47.61		47.61		25.05		25.05						35.00		35.00		27.32		27.32	\$134.98	\$0.00	\$134.98	0.00%	
<b>Total 43452 Other Income</b>	<b>91.06</b>	<b>180.00</b>	<b>-88.94</b>	<b>50.59 %</b>	<b>227.96</b>	<b>180.00</b>	<b>47.96</b>	<b>126.64 %</b>	<b>208.01</b>	<b>180.00</b>	<b>28.01</b>	<b>115.56 %</b>	<b>385.82</b>	<b>180.00</b>	<b>205.82</b>	<b>214.34 %</b>	<b>237.32</b>	<b>180.00</b>	<b>57.32</b>	<b>131.84 %</b>	<b>\$1,150.17</b>	<b>\$900.00</b>	<b>\$250.17</b>	<b>127.80 %</b>
43465 Refund from IRS					489.56		489.56						-485.41		-485.41						\$4.15	\$0.00	\$4.15	0.00%
46400 Sales of Inventory		4,400.00	-4,400.00			2,700.00	-2,700.00			3,700.00	-3,700.00			5,900.00	-5,900.00		3,500.00	-3,500.00			\$0.00	\$20,200.00	\$-20,200.00	0.00%
46410 Literature Sales, Books	2,869.16		2,869.16		2,818.00		2,818.00		2,747.75		2,747.75		2,573.25		2,573.25		2,878.25		2,878.25		\$13,886.41	\$0.00	\$13,886.41	0.00%
46411 Literature Sales, Books, Other	138.00		138.00		204.00		204.00		202.50		202.50		134.00		134.00		178.00		178.00		\$856.50	\$0.00	\$856.50	0.00%
46420 Chip Sales	1,426.00		1,426.00		1,002.00		1,002.00		696.00		696.00		783.00		783.00		914.00		914.00		\$4,821.00	\$0.00	\$4,821.00	0.00%
46430 Schedule sales	102.00		102.00		56.50		56.50		52.00		52.00		2.75		2.75		65.00		65.00		\$278.25	\$0.00	\$278.25	0.00%
46440 Literature Sales, Pamphlets	197.00		197.00		112.00		112.00		178.50		178.50		103.50		103.50		106.50		106.50		\$697.50	\$0.00	\$697.50	0.00%
46450 Miscellaneous Item Sales	331.25		331.25		265.00		265.00		275.89		275.89		170.50		170.50		189.50		189.50		\$1,232.14	\$0.00	\$1,232.14	0.00%
46500 Sales Discounts																	27.49		27.49		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 46400 Sales of Inventory</b>	<b>5,063.41</b>	<b>4,400.00</b>	<b>663.41</b>	<b>115.08 %</b>	<b>4,457.50</b>	<b>2,700.00</b>	<b>1,757.50</b>	<b>165.09 %</b>	<b>4,152.64</b>	<b>3,700.00</b>	<b>452.64</b>	<b>112.23 %</b>	<b>3,767.00</b>	<b>5,900.00</b>	<b>-2,133.00</b>	<b>63.85 %</b>	<b>4,358.74</b>	<b>3,500.00</b>	<b>858.74</b>	<b>124.54 %</b>	<b>\$21,799.29</b>	<b>\$20,200.00</b>	<b>\$1,599.29</b>	<b>107.92 %</b>
Sales of Product Revenue																					\$110.00	\$0.00	\$110.00	0.00%
<b>Total Revenue</b>	<b>\$11,227.91</b>	<b>\$11,945.00</b>	<b>\$-717.09</b>	<b>94.00 %</b>	<b>\$10,823.23</b>	<b>\$6,280.00</b>	<b>\$4,543.23</b>	<b>172.34 %</b>	<b>\$7,973.49</b>	<b>\$9,855.00</b>	<b>\$-1,881.51</b>	<b>80.91 %</b>	<b>\$8,917.64</b>	<b>\$12,055.00</b>	<b>\$-3,137.36</b>	<b>73.97 %</b>	<b>\$6,941.49</b>	<b>\$6,780.00</b>	<b>\$161.49</b>	<b>102.38 %</b>	<b>\$45,883.76</b>	<b>\$46,915.00</b>	<b>\$-1,031.24</b>	<b>97.80 %</b>
Cost of Goods Sold																								
COGS - Books	1,803.63		1,803.63		1,866.57		1,866.57		1,807.32		1,807.32		1,872.44		1,872.44		2,076.56		2,076.56		\$9,426.52	\$0.00	\$9,426.52	0.00%
COGS - Books - Other	82.61		82.61		90.70		90.70		90.13		90.13		61.40		61.40		99.34		99.34		\$424.18	\$0.00	\$424.18	0.00%
COGS - Chips	589.60		589.60		415.75		415.75		291.65		291.65		316.88		316.88		333.32		333.32		\$1,947.20	\$0.00	\$1,947.20	0.00%
COGS - Miscellaneous Items	168.19		168.19		102.42		102.42		127.45		127.45		58.43		58.43		76.65		76.65		\$533.14	\$0.00	\$533.14	0.00%
COGS - Pamphlets	89.84		89.84		51.08		51.08		59.90		59.90		39.33		39.33		48.62		48.62		\$288.77	\$0.00	\$288.77	0.00%
COGS - Schedules	73.20		73.20		33.90		33.90		33.00		33.00		1.65		1.65		40.80		40.80		\$182.55	\$0.00	\$182.55	0.00%
Cost of Goods Sold	0.55	3,060.00	-3,059.45	0.02 %	1.10	1,455.00	-1,453.90	0.08 %	3.30	2,535.00	-2,531.70	0.13 %	4,255.00		-4,255.00		69.48	2,235.00	-2,165.52	3.11 %	\$74.43	\$13,540.00	\$-13,465.57	0.55 %
Inventory Shrinkage					-42.30		-42.30		-251.98		-251.98		-1,095.44		-1,095.44		-34.48		-34.48		\$-1,424.20	\$0.00	\$-1,424.20	0.00%
<b>Total Cost of Goods Sold</b>	<b>\$2,807.62</b>	<b>\$3,060.00</b>	<b>\$-252.38</b>	<b>91.75 %</b>	<b>\$2,519.22</b>	<b>\$1,455.00</b>	<b>\$1,064.22</b>	<b>173.14 %</b>	<b>\$2,160.77</b>	<b>\$2,535.00</b>	<b>\$-374.23</b>	<b>85.24 %</b>	<b>\$1,254.69</b>	<b>\$4,255.00</b>	<b>\$-3,000.31</b>	<b>29.49 %</b>	<b>\$2,710.29</b>	<b>\$2,235.00</b>	<b>\$475.29</b>	<b>121.27 %</b>	<b>\$11,452.59</b>	<b>\$13,540.00</b>	<b>\$-2,087.41</b>	<b>84.58 %</b>
<b>GROSS PROFIT</b>	<b>\$8,420.29</b>	<b>\$8,885.00</b>	<b>\$-464.71</b>	<b>94.77 %</b>	<b>\$8,304.01</b>	<b>\$4,825.00</b>	<b>\$3,479.01</b>	<b>172.10 %</b>	<b>\$5,812.72</b>	<b>\$7,320.00</b>	<b>\$-1,507.28</b>	<b>79.41 %</b>	<b>\$7,662.95</b>	<b>\$7,800.00</b>	<b>\$-137.05</b>	<b>98.24 %</b>	<b>\$4,231.20</b>	<b>\$4,545.00</b>	<b>\$-313.80</b>	<b>93.10 %</b>	<b>\$34,431.17</b>	<b>\$33,375.00</b>	<b>\$1,056.17</b>	<b>103.16 %</b>
Expenditures																								
60900 Business Expenses	20.00	225.00	-205.00	8.89 %		360.00	-360.00			220.00	-220.00			225.00	-225.00			240.00	-240.00		\$20.00	\$1,270.00	\$-1,250.00	1.57 %
60940 D&O Insurance																					\$348.80	\$0.00	\$348.80	0.00%
61000 Credit Card processing fees	120.72		120.72		104.84		104.84		126.88		126.88		147.62		147.62		168.10		168.10		\$668.16	\$0.00	\$668.16	0.00%