# Central Office of Albuquerque, Inc.

## P&L - FY2024 Budget vs Actuals

January - April, 2024

| | JAN 2024 | | | | FEB 2024 | | | | MAR 2024 | | | | APR 2024 | | | | TOTAL | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Revenue | | | | | | | | | | | | | | | | | | | | |
| 43400 Contributions | | | | | | | | | | | | | | | | | $0.00 | $0.00 | $0.00 | 0.00% |
| 43410 Group Contributions | 5,190.24 | 5,600.00 | -409.76 | 92.68 % | 4,330.45 | 2,600.00 | 1,730.45 | 166.56 % | 2,157.92 | 3,600.00 | -1,442.08 | 59.94 % | 3,243.15 | 4,100.00 | -856.85 | 79.10 % | $14,921.76 | $15,900.00 | $ -978.24 | 93.85 % |
| 43440 Contributions from Individuals | | 665.00 | -665.00 | | | 800.00 | -800.00 | | | 2,375.00 | -2,375.00 | | 50.00 | 1,875.00 | -1,825.00 | 2.67 % | $50.00 | $5,715.00 | $ -5,665.00 | 0.87 % |
| 43441 Faithful Fivers contributions | 48.06 | | 48.06 | | 194.41 | | 194.41 | | 14.41 | | 14.41 | | 9.41 | | 9.41 | | $266.29 | $0.00 | $266.29 | 0.00% |
| 43442 Buck-a-Year | 166.00 | | 166.00 | | 65.36 | | 65.36 | | 69.00 | | 69.00 | | 12.25 | | 12.25 | | $312.61 | $0.00 | $312.61 | 0.00% |
| 43443 Terrific Tenners | 304.62 | | 304.62 | | 822.63 | | 822.63 | | 265.76 | | 265.76 | | 334.55 | | 334.55 | | $1,727.56 | $0.00 | $1,727.56 | 0.00% |
| 43445 Kitty income | 59.70 | | 59.70 | | 41.05 | | 41.05 | | 50.25 | | 50.25 | | 65.25 | | 65.25 | | $216.25 | $0.00 | $216.25 | 0.00% |
| 43446 Individual contributions, other | 151.82 | | 151.82 | | 194.31 | | 194.31 | | 1,055.50 | | 1,055.50 | | 1,535.62 | | 1,535.62 | | $2,937.25 | $0.00 | $2,937.25 | 0.00% |
| **Total 43440 Contributions from Individuals** | **730.20** | **665.00** | **65.20** | **109.80 %** | **1,317.76** | **800.00** | **517.76** | **164.72 %** | **1,454.92** | **2,375.00** | **-920.08** | **61.26 %** | **2,007.08** | **1,875.00** | **132.08** | **107.04 %** | **$5,509.96** | **$5,715.00** | **$ -205.04** | **96.41 %** |
| 43450 Special Events income | 153.00 | 0.00 | 153.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | $153.00 | $0.00 | $153.00 | 0.00% |
| 43451 District Contributions | | 1,100.00 | -1,100.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | $0.00 | $1,100.00 | $ -1,100.00 | 0.00% |
| 43453 Central Office Picnic | | 0.00 | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 | | $0.00 | $0.00 | $0.00 | 0.00% |
| **Total 43400 Contributions** | **6,073.44** | **7,365.00** | **-1,291.56** | **82.46 %** | **5,648.21** | **3,400.00** | **2,248.21** | **166.12 %** | **3,612.84** | **5,975.00** | **-2,362.16** | **60.47 %** | **5,250.23** | **5,975.00** | **-724.77** | **87.87 %** | **$20,584.72** | **$22,715.00** | **$ -2,130.28** | **90.62 %** |
| 43452 Other Income | | | | | | | | | | | | | | | | | $0.00 | $0.00 | $0.00 | 0.00% |
| 43470 1919 Alvarado Meeting Space | 19.29 | 175.00 | -155.71 | 11.02 % | 197.71 | 175.00 | 22.71 | 112.98 % | 202.00 | 175.00 | 27.00 | 115.43 % | 345.00 | 175.00 | 170.00 | 197.14 % | $764.00 | $700.00 | $64.00 | 109.14 % |
| 45030 Interest - Nusenda Savings Acct | 24.16 | 5.00 | 19.16 | 483.20 % | 5.20 | 5.00 | 0.20 | 104.00 % | 6.01 | 5.00 | 1.01 | 120.20 % | 5.82 | 5.00 | 0.82 | 116.40 % | $41.19 | $20.00 | $21.19 | 205.95 % |
| 46470 Miscellaneous Revenue | 47.63 | | 47.63 | | 25.05 | | 25.05 | | | | | | 35.00 | | 35.00 | | $107.68 | $0.00 | $107.68 | 0.00% |
| **Total 43452 Other Income** | **91.08** | **180.00** | **-88.92** | **50.60 %** | **227.96** | **180.00** | **47.96** | **126.64 %** | **208.01** | **180.00** | **28.01** | **115.56 %** | **385.82** | **180.00** | **205.82** | **214.34 %** | **$912.87** | **$720.00** | **$192.87** | **126.79 %** |
| 43465 Refund from IRS | | | | | 489.56 | | 489.56 | | | | | | -485.41 | | -485.41 | | $4.15 | $0.00 | $4.15 | 0.00% |
| 46400 Sales of Inventory | | 4,400.00 | -4,400.00 | | | 2,700.00 | -2,700.00 | | | 3,700.00 | -3,700.00 | | | 5,900.00 | -5,900.00 | | $0.00 | $16,700.00 | $ -16,700.00 | 0.00% |
| 46410 Literature Sales, Books | 2,869.16 | | 2,869.16 | | 2,818.00 | | 2,818.00 | | 2,747.75 | | 2,747.75 | | 2,573.25 | | 2,573.25 | | $11,008.16 | $0.00 | $11,008.16 | 0.00% |
| 46411 Literature Sales, Books, Other | 138.00 | | 138.00 | | 204.00 | | 204.00 | | 202.50 | | 202.50 | | 134.00 | | 134.00 | | $678.50 | $0.00 | $678.50 | 0.00% |
| 46420 Chip Sales | 1,426.00 | | 1,426.00 | | 1,002.00 | | 1,002.00 | | 696.00 | | 696.00 | | 783.00 | | 783.00 | | $3,907.00 | $0.00 | $3,907.00 | 0.00% |
| 46430 Schedule sales | 102.00 | | 102.00 | | 56.50 | | 56.50 | | 52.00 | | 52.00 | | 2.75 | | 2.75 | | $213.25 | $0.00 | $213.25 | 0.00% |
| 46440 Literature Sales, Pamphlets | 197.00 | | 197.00 | | 112.00 | | 112.00 | | 178.50 | | 178.50 | | 103.50 | | 103.50 | | $591.00 | $0.00 | $591.00 | 0.00% |
| 46450 Miscellaneous Item Sales | 331.25 | | 331.25 | | 265.00 | | 265.00 | | 275.89 | | 275.89 | | 170.50 | | 170.50 | | $1,042.64 | $0.00 | $1,042.64 | 0.00% |
| **Total 46400 Sales of Inventory** | **5,063.41** | **4,400.00** | **663.41** | **115.08 %** | **4,457.50** | **2,700.00** | **1,757.50** | **165.09 %** | **4,152.64** | **3,700.00** | **452.64** | **112.23 %** | **3,767.00** | **5,900.00** | **-2,133.00** | **63.85 %** | **$17,440.55** | **$16,700.00** | **$740.55** | **104.43 %** |
| **Total Revenue** | **$11,227.93** | **$11,945.00** | **$ -717.07** | **94.00 %** | **$10,823.23** | **$6,280.00** | **$4,543.23** | **172.34 %** | **$7,973.49** | **$9,855.00** | **$ -1,881.51** | **80.91 %** | **$8,917.64** | **$12,055.00** | **$ -3,137.36** | **73.97 %** | **$38,942.29** | **$40,135.00** | **$ -1,192.71** | **97.03 %** |
| Cost of Goods Sold | | | | | | | | | | | | | | | | | | | | |
| COGS - Books | 1,803.63 | | 1,803.63 | | 1,866.57 | | 1,866.57 | | 1,807.32 | | 1,807.32 | | 1,871.20 | | 1,871.20 | | $7,348.72 | $0.00 | $7,348.72 | 0.00% |
| COGS - Books - Other | 82.61 | | 82.61 | | 90.70 | | 90.70 | | 90.13 | | 90.13 | | 61.40 | | 61.40 | | $324.84 | $0.00 | $324.84 | 0.00% |
| COGS - Chips | 589.60 | | 589.60 | | 415.75 | | 415.75 | | 291.65 | | 291.65 | | 316.88 | | 316.88 | | $1,613.88 | $0.00 | $1,613.88 | 0.00% |
| COGS - Miscellaneous Items | 168.19 | | 168.19 | | 102.42 | | 102.42 | | 127.45 | | 127.45 | | 58.43 | | 58.43 | | $456.49 | $0.00 | $456.49 | 0.00% |
| COGS - Pamphlets | 89.84 | | 89.84 | | 51.08 | | 51.08 | | 59.90 | | 59.90 | | 39.33 | | 39.33 | | $240.15 | $0.00 | $240.15 | 0.00% |
| COGS - Schedules | 73.20 | | 73.20 | | 33.90 | | 33.90 | | 33.00 | | 33.00 | | 1.65 | | 1.65 | | $141.75 | $0.00 | $141.75 | 0.00% |
| Cost of Goods Sold | 0.55 | 3,060.00 | -3,059.45 | 0.02 % | 1.10 | 1,455.00 | -1,453.90 | 0.08 % | 3.30 | 2,535.00 | -2,531.70 | 0.13 % | | 4,255.00 | -4,255.00 | | $4.95 | $11,305.00 | $ -11,300.05 | 0.04 % |
| Inventory Shrinkage | | | | | -42.30 | | -42.30 | | -251.98 | | -251.98 | | -1,095.44 | | -1,095.44 | | $ -1,389.72 | $0.00 | $ -1,389.72 | 0.00% |
| **Total Cost of Goods Sold** | **$2,807.62** | **$3,060.00** | **$ -252.38** | **91.75 %** | **$2,519.22** | **$1,455.00** | **$1,064.22** | **173.14 %** | **$2,160.77** | **$2,535.00** | **$ -374.23** | **85.24 %** | **$1,253.45** | **$4,255.00** | **$ -3,001.55** | **29.46 %** | **$8,741.06** | **$11,305.00** | **$ -2,563.94** | **77.32 %** |
| GROSS PROFIT | **$8,420.31** | **$8,885.00** | **$ -464.69** | **94.77 %** | **$8,304.01** | **$4,825.00** | **$3,479.01** | **172.10 %** | **$5,812.72** | **$7,320.00** | **$ -1,507.28** | **79.41 %** | **$7,664.19** | **$7,800.00** | **$ -135.81** | **98.26 %** | **$30,201.23** | **$28,830.00** | **$1,371.23** | **104.76 %** |
| Expenditures | | | | | | | | | | | | | | | | | | | | |
| 60900 Business Expenses | 20.00 | 225.00 | -205.00 | 8.89 % | | 360.00 | -360.00 | | | 220.00 | -220.00 | | | 225.00 | -225.00 | | $20.00 | $1,030.00 | $ -1,010.00 | 1.94 % |
| 61000 Credit Card processing fees | 120.72 | | 120.72 | | 104.84 | | 104.84 | | 126.88 | | 126.88 | | 147.62 | | 147.62 | | $500.06 | $0.00 | $500.06 | 0.00% |
| 62000 Bank charges, fees | 0.75 | | 0.75 | | | | | | | | | | | | | | $0.75 | $0.00 | $0.75 | 0.00% |
| 62100 Contract Services | 96.86 | | 96.86 | | 96.86 | | 96.86 | | 96.86 | | 96.86 | | 96.86 | | 96.86 | | $387.44 | $0.00 | $387.44 | 0.00% |
| 62110 Accounting Fees | | | | | 100.00 | | 100.00 | | | | | | | | | | $100.00 | $0.00 | $100.00 | 0.00% |
| 62130 Penalties, interest | 133.30 | | 133.30 | | | | | | | | | | 78.06 | | 78.06 | | $211.36 | $0.00 | $211.36 | 0.00% |
| **Total 60900 Business Expenses** | **371.63** | **225.00** | **146.63** | **165.17 %** | **301.70** | **360.00** | **-58.30** | **83.81 %** | **223.74** | **220.00** | **3.74** | **101.70 %** | **322.54** | **225.00** | **97.54** | **143.35 %** | **$1,219.61** | **$1,030.00** | **$189.61** | **118.41 %** |
| 63000 Twelve Step Committees | | | | | | | | | | | | | | | | | $0.00 | $0.00 | $0.00 | 0.00% |
| 63100 Community Outreach | 76.31 | 100.00 | -23.69 | 76.31 % | 99.43 | 100.00 | -0.57 | 99.43 % | | 100.00 | -100.00 | | 159.34 | 100.00 | 59.34 | 159.34 % | $335.08 | $400.00 | $ -64.92 | 83.77 % |
| 63400 Pass It On | | 20.00 | -20.00 | | | 20.00 | -20.00 | | | 20.00 | -20.00 | | | 20.00 | -20.00 | | $0.00 | $80.00 | $ -80.00 | 0.00% |
| 63500 Treatment Facilities | 82.50 | 50.00 | 32.50 | 165.00 % | 25.00 | 50.00 | -25.00 | 50.00 % | 123.80 | 50.00 | 73.80 | 247.60 % | 30.00 | 50.00 | -20.00 | 60.00 % | $261.30 | $200.00 | $61.30 | 130.65 % |
| 63700 Volunteer Recognition | | 10.00 | -10.00 | | | 10.00 | -10.00 | | | 10.00 | -10.00 | | | 10.00 | -10.00 | | $0.00 | $40.00 | $ -40.00 | 0.00% |
| 63900 Intergroup | | 20.00 | -20.00 | | | 20.00 | -20.00 | | | 20.00 | -20.00 | | | 20.00 | -20.00 | | $0.00 | $80.00 | $ -80.00 | 0.00% |
| **Total 63000 Twelve Step Committees** | **158.81** | **200.00** | **-41.19** | **79.41 %** | **124.43** | **200.00** | **-75.57** | **62.22 %** | **123.80** | **200.00** | **-76.20** | **61.90 %** | **189.34** | **200.00** | **-10.66** | **94.67 %** | **$596.38** | **$800.00** | **$ -203.62** | **74.55 %** |
| 65000 Office Expenses | 163.16 | 2,200.00 | -2,036.84 | 7.42 % | 76.66 | 2,100.00 | -2,023.34 | 3.65 % | 65.10 | 2,100.00 | -2,034.90 | 3.10 % | 138.10 | 1,800.00 | -1,661.90 | 7.67 % | $443.02 | $8,200.00 | $ -7,756.98 | 5.40 % |
| 62840 Equip Rental and Maintenance | 76.95 | | 76.95 | | 76.95 | | 76.95 | | 76.95 | | 76.95 | | 76.95 | | 76.95 | | $307.80 | $0.00 | $307.80 | 0.00% |
| 62891 Rent main office space | 1,150.00 | | 1,150.00 | | 1,150.00 | | 1,150.00 | | 1,150.00 | | 1,150.00 | | 1,150.00 | | 1,150.00 | | $4,600.00 | $0.00 | $4,600.00 | 0.00% |
| 65010 Website Hosting Expense | | | | | | | | | 299.70 | | 299.70 | | | | | | $299.70 | $0.00 | $299.70 | 0.00% |
| 65025 Shipping Expense | 11.50 | | 11.50 | | 85.93 | | 85.93 | | | | | | 72.46 | | 72.46 | | $169.89 | $0.00 | $169.89 | 0.00% |
| 65040 Office Supplies | 103.70 | | 103.70 | | 63.36 | | 63.36 | | 206.89 | | 206.89 | | 78.18 | | 78.18 | | $452.13 | $0.00 | $452.13 | 0.00% |
| 65050 Telephone, Telecommunications | 208.87 | | 208.87 | | 208.87 | | 208.87 | | 227.92 | | 227.92 | | 218.13 | | 218.13 | | $863.79 | $0.00 | $863.79 | 0.00% |
| 65070 Office Security | 32.27 | | 32.27 | | 32.27 | | 32.27 | | 83.74 | | 83.74 | | 32.27 | | 32.27 | | $180.55 | $0.00 | $180.55 | 0.00% |
| 65115 Subscriptions | | | | | | | | | | | | | | | | | $0.00 | $0.00 | $0.00 | 0.00% |
| 65117 Web-based Software & Apps | 107.61 | | 107.61 | | | | | | | | | | | | | | $107.61 | $0.00 | $107.61 | 0.00% |
| **Total 65115 Subscriptions** | **107.61** | | **107.61** | | | | | | | | | | | | | | **$107.61** | **$0.00** | **$107.61** | **0.00%** |
| **Total 65000 Office Expenses** | **1,854.06** | **2,200.00** | **-345.94** | **84.28 %** | **1,694.04** | **2,100.00** | **-405.96** | **80.67 %** | **2,110.30** | **2,100.00** | **10.30** | **100.49 %** | **1,766.09** | **1,800.00** | **-33.91** | **98.12 %** | **$7,424.49** | **$8,200.00** | **$ -775.51** | **90.54 %** |
| 65100 Other Expenses | | | | | | | | | | | | | | | | | $0.00 | $0.00 | $0.00 | 0.00% |
| 68300 Travel and Meetings | | 125.00 | -125.00 | | | 125.00 | -125.00 | | | 125.00 | -125.00 | | | 125.00 | -125.00 | | $0.00 | $500.00 | $ -500.00 | 0.00% |
| 69800 Miscellaneous Expenses | -0.02 | | -0.02 | | | | | | | | | | | | | | $ -0.02 | $0.00 | $ -0.02 | 0.00% |
| **Total 65100 Other Expenses** | **-0.02** | **125.00** | **-125.02** | **-0.02 %** | | **125.00** | **-125.00** | | | **125.00** | **-125.00** | | | **125.00** | **-125.00** | | **$ -0.02** | **$500.00** | **$ -500.02** | **-0.00 %** |
| 66000 Payroll Expenses | | 4,140.00 | -4,140.00 | | | 4,120.00 | -4,120.00 | | | 5,305.00 | -5,305.00 | | | 4,770.00 | -4,770.00 | | $0.00 | $18,335.00 | $ -18,335.00 | 0.00% |
| 66010 Wages expense -Gross | 4,113.84 | | 4,113.84 | | 4,357.84 | | 4,357.84 | | 6,401.01 | | 6,401.01 | | 4,338.34 | | 4,338.34 | | $19,211.03 | $0.00 | $19,211.03 | 0.00% |
| 66030 Wages expense - FICA | 255.07 | | 255.07 | | 270.20 | | 270.20 | | 396.87 | | 396.87 | | 268.97 | | 268.97 | | $1,191.11 | $0.00 | $1,191.11 | 0.00% |
| 66040 Wages expense - Medicare | 59.65 | | 59.65 | | 63.19 | | 63.19 | | 92.81 | | 92.81 | | 62.90 | | 62.90 | | $278.55 | $0.00 | $278.55 | 0.00% |
| **Total 66000 Payroll Expenses** | **4,428.56** | **4,140.00** | **288.56** | **106.97 %** | **4,691.23** | **4,120.00** | **571.23** | **113.86 %** | **6,890.69** | **5,305.00** | **1,585.69** | **129.89 %** | **4,670.21** | **4,770.00** | **-99.79** | **97.91 %** | **$20,680.69** | **$18,335.00** | **$2,345.69** | **112.79 %** |
| **Total Expenditures** | **$6,813.04** | **$6,890.00** | **$ -76.96** | **98.88 %** | **$6,811.40** | **$6,905.00** | **$ -93.60** | **98.64 %** | **$9,348.53** | **$7,950.00** | **$1,398.53** | **117.59 %** | **$6,948.18** | **$7,120.00** | **$ -171.82** | **97.59 %** | **$29,921.15** | **$28,865.00** | **$1,056.15** | **103.66 %** |
| NET OPERATING REVENUE | **$1,607.27** | **$1,995.00** | **$ -387.73** | **80.56 %** | **$1,492.61** | **$ -2,080.00** | **$3,572.61** | **-71.76 %** | **$ -3,535.81** | **$ -630.00** | **$ -2,905.81** | **561.24 %** | **$716.01** | **$680.00** | **$36.01** | **105.30 %** | **$280.08** | **$ -35.00** | **$315.08** | **-800.23 %** |
| NET REVENUE | **$1,607.27** | **$1,995.00** | **$ -387.73** | **80.56 %** | **$1,492.61** | **$ -2,080.00** | **$3,572.61** | **-71.76 %** | **$ -3,535.81** | **$ -630.00** | **$ -2,905.81** | **561.24 %** | **$716.01** | **$680.00** | **$36.01** | **105.30 %** | **$280.08** | **$ -35.00** | **$315.08** | **-800.23 %** |